

# Directions

2016 ANNUAL  
REPORT ADDITION

## DEAR FRIENDS...Our partners in this journey to serve older adults...

We recently had the opportunity to participate in a 2-day Values Summit sponsored by Friends Services for the Aging, an association of Quaker senior service organizations of which we are a member. There was a great deal of commonality as we considered how our work embodies the values of Integrity, Respect, Community and Compassion. Our list of shared values was long and robust!

In reflecting on this experience, one value seems particularly relevant at this point in our history as a community: the value of Bravery.

In discussing this particular testimony at the Summit, we were reminded that as Friends, we have a long history of standing on the side of those who are in need, those who are oppressed, those who may not be in a position to speak for themselves. We have a powerful history of both generating and creating programs that move communities through progressive social change. As Quakers, we have and continue to speak Truth to Power.

For The Hickman as a community – leaning into our 126th year – being brave is our story. We saw an increased need for affordable supportive housing for our elders and have moved to bring the vision of our founders – Sallie Sharpless, Lydia Hall and Anna T. Jeanes – into the 21st century. Our new building, named in honor of Anna T.

Jeanes, will meet the demands of not only a heightened regulatory environment and changing consumer demands, it will also help meet the growing need for high quality dementia programming ... all within our mission of affordability and accessibility.

This Annual Report tells part of the story of our collective bravery in pursuing this expansion. We would not be here without the generous support of you and those individuals, various businesses and philanthropic institutions who made a commitment to our capital campaign, *Building Our Future. Honoring Our Tradition*. We also would not be here without the commitment of those who have gone before and continue to support our mission through planned gifts. It is through both planned gifts and the capital campaign that we were able to bring required equity to this construction project and also support ourselves during the time of reduced occupancy.

Being Brave. Our bravery is made real each day as the walls go up, the roof goes on, the windows go in. The new Jeanes Building is a testament to our vision, our bravery and our steadfastness.

Thank you for being on this journey with us.



Mark J. Snyder  
Chair, Board of Directors



Pamela Leland, PhD  
Executive Director

## Resident Profile of Artist and Adventuress, Jane Marston

After traveling the world, Jane and her two cats (Catarina and Louie), are now proud to call The Hickman home. Jane had the opportunity to live in Australia for 6 years after attending the Parsons School of Design in New York. Her favorite part of living there was watching the construction of the Sydney Opera House from her balcony. An avid artist, Jane has and continues to particularly enjoy photography, carving and jewelry design. Bike riding was also a favorite pastime. She spent time bike riding through Yosemite, Yellowstone, parts of Oregon and the Canadian Rockies...*it was a rough terrain* as she recalls. She also biked through Scotland as a participant in the Experiment in International Living Program. Jane's motto is "I always want to learn more." We are thrilled to have Jane as part of The Hickman family!



*When you're here, you're home.*

# SINCERE THANKS

## to our 2016 Financial Contributors:

### **Walnut Street Circle**

**\$5,000 - \$1,000,000**

Estate of Roelof Steijn  
Friends Foundation for the Aging  
Donald Kidder  
Marshall-Reynolds Foundation  
Hank and Julie Schellenger

### **Marshall Street Circle**

**\$2,500 - \$4,999**

Chester County Community Foundation  
Estate of Howard Starkweather  
Pamela Leland and Renna Van Oot  
Meeting House Trusts Granting Group of  
Philadelphia Yearly Meeting  
Ken & Tina Witek

### **High Street Circle**

**\$1,000 - \$2,499**

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J. Dean & Nancy O'Banion  
Alfred Roberts  
Dr. and Mrs. Donald. J Rosato  
Mark Snyder  
Debra & Robert Sparre  
Betsy Stratton  
West Chester Downtown Foundation  
Grantmaking Endowment  
West Chester Monthly Meeting

### **Biddle Street Circle**

**\$500 - \$999**

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Chester County Estate Planning Council  
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Diane & Thomas Treacy  
Karen Wallace

### **Franklin Street Circle**

**\$300 - \$499**

Birmingham Monthly Meeting  
Nancy Donaldson  
Karen Engeseth  
Nancy Hadley-Jaffe  
Richard & Patricia Schramm

### **Chestnut Street Circle**

**\$150 - \$299**

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Marianne & John Byrne  
Esther Cope  
Marla Covin Cooper  
James Ferrier  
Katharine Gibson  
Goshen Monthly Meeting  
Kathryn Head  
Peter & Sally Hillyer  
Diana & Bryan Hodgson  
Peter Iannotta  
Edward & Helga Johann  
James Jones  
Martin & Doris Klaver  
Michael & Mary Landa  
Charles & Jane Mack  
Rebecca & Andrew Moody  
Jeffrey Ransom  
Catherine Ruggeri  
Gerard Williams

### **Market Street Circle**

**\$1 - \$149**

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Dirk & Kim Berezovske  
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Doris & Ronald Stein  
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Barbara & Larry Wheeler  
Kathleen Wileczek  
Anne & Jim Williamson  
Iris Woolsey  
Jean and Richard Yoder



\* Matching Gift

When a donor makes a gift to The Hickman, he or she becomes our partner in fulfilling our mission to serve older adults. We are grateful to these donors who made philanthropic gifts in 2016.

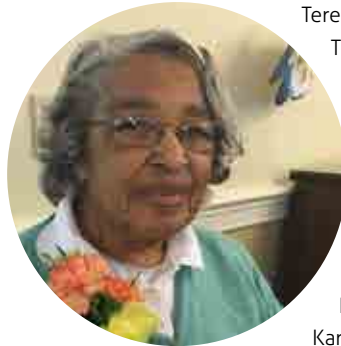
# SINCERE THANKS

## to our Capital Campaign Contributors

(as of Dec. 31<sup>st</sup>2016):

### INDIVIDUALS

Franny & Franny Abbott  
Robert & Judith Adams  
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Betsy Christopher & Charles Murphy  
Richenda Davison  
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Dew Family  
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### ORGANIZATIONS, COMPANIES, FOUNDATIONS

Benchmark Construction  
Buckley, Brion, McGuire, Morris & Sommer LLP  
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Quaker Buildings & Programs Granting Group of Philadelphia Yearly Meeting  
Roger and Sarah Bancroft Charitable Trust  
The Glenmede Trust Company, N.A.  
West Chester Monthly Meeting  
West Chester New Century Club

*\*Matching Gift*



We have made every effort to ensure this listing is accurate and complete. If we have made an error or omission, we hope that you will accept our sincere apology and **contact the Advancement Office (484-760-6416) to share the appropriate information so that we may correct our records.**



### Groundbreaking Ceremony

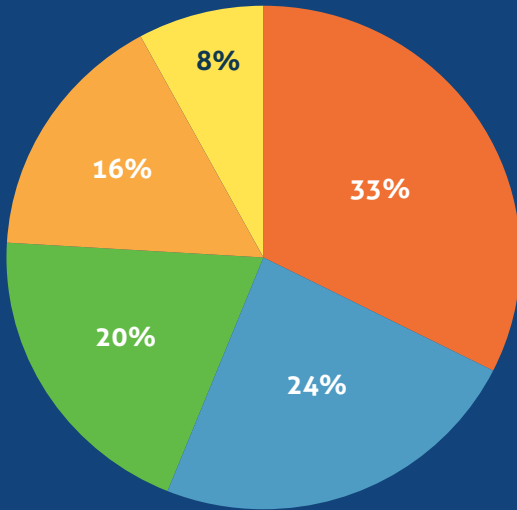
December 6, 2016 – (L to R) Hank Schellenger, Kenneth Witek, Shauna Yeldell, Pamela Leland, Mark Snyder & David Johnson

# SUMMARY BALANCE SHEET

Annual Operating Report  
As of December 31, 2016



## Expenses



**Facilities**  
\$1,018,353

**Resident Care**  
\$741,047

**Management**  
\$615,402

**Dining**  
\$497,904

**Advert/Development**  
\$253,487

**Total Expenses \$3,126,193**

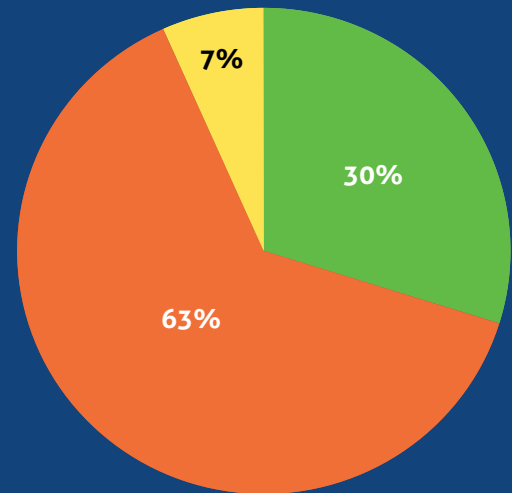
In 2016, The Hickman incurred \$19,100,000 in bond funding to construct our new building scheduled to open in January 2018. The funding significantly increased our net assets and liabilities to \$28,944,188.

The Hickman's total revenue for 2016 was \$2,706,378. This includes:

**Program Revenue** \$1,718,386

**Charitable Gifts** \$ 807,191

**Investment Income** \$ 180,801



## 2017 Hickman Board of Directors

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## Comments or Questions:

Send to: The Hickman,  
400 North Walnut Street,  
West Chester, PA 19380  
Call: 484-760-6300  
email: [info@thehickman.org](mailto:info@thehickman.org)

*If you would prefer not to receive future correspondence from The Hickman, please email us and we will remove you from our mailing list. Thank you.*

